

**PRESS RELEASE**

August 11, 2021.

**RESULTS AND BUSINESS UPDATE FOR THE QUARTER ENDED JUNE 30, 2021.**
**RESULTS UPDATE:**

(Rs. in Million)

**Consolidated unaudited results for the quarter ended:**

PARTICULARS	JUNE 2021		JUNE 2020		Growth
	Amount	%	Amount	%	
OPERATING REVENUE (Net of taxes)	3,616.2		1,774.7		103.8%
EBIDTA (Operational)	492.2	13.6%	(48.3)	-2.7%	1119.1%
PBT (Before Exceptional Income)	367.6	10.2%	(183.2)	-10.3%	300.6%

**Standalone unaudited results for the quarter ended:**

PARTICULARS	JUNE 2021		JUNE 2020		Growth
	Amount	%	Amount	%	
OPERATING REVENUE (Net of taxes)	2,090.8		874.7		139.0%
EBIDTA (Operational)	319.2	15.3%	(77.6)	-8.9%	511.4%
PBT	315.8	15.1%	(135.1)	-15.4%	333.7%

**Phoenix Lamps Division (Including Trifa & Luxlite) for the quarter ended:**

PARTICULARS	JUNE 2021		JUNE 2020		Growth
	Amount	%	Amount	%	
OPERATING REVENUE (Net of taxes)	609.9		337.3		80.8%
EBIDTA (Operational)	38.7	6.3%	(56.2)	-16.7%	168.8%

**Suprajit Engineering Limited Non-automotive (SENA) Division (including India and Wescon US) for the quarter ended:**

PARTICULARS	JUNE 2021		JUNE 2020		Growth
	Amount	%	Amount	%	
OPERATING REVENUE (Net of taxes)	1,037.5		632.9		63.9%
EBIDTA (Operational)	161.6	15.6%	40.2	6.3%	302.1%

**Suprajit Engineering Limited - Automotive Cable division (including Suprajit Automotive and Suprajit Europe) for the quarter ended:**

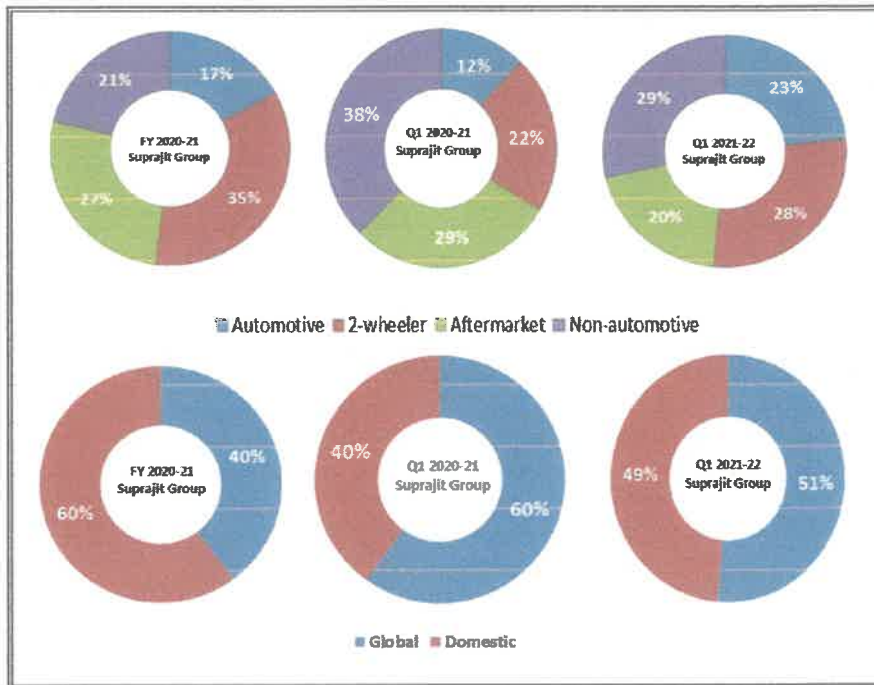
PARTICULARS	JUNE 2021		JUNE 2020		Growth
	Amount	%	Amount	%	
OPERATING REVENUE (Net of taxes)	1,968.8		804.5		144.7%
EBIDTA (Operational)	292.0	14.8%	(32.3)	-4.0%	1004.1%

Above Operational EBIDTA is without considering all non-operational income, forex gain / loss.

### Group debt level (Rs. in Million):

DEBT LEVEL (Group)	June-21	Mar-21
Long Term	643	923
Short Term	2,370	2,354
<b>TOTAL</b>	<b>3,013</b>	<b>3,277</b>

### Sector and Geographic splits:



### Operations – COVID-19:

- Q1 was disrupted due to multiple localized lockdowns across the country for varying periods of time due to the second wave of Covid-19. However, this disruption was not as severe as Q1 of last year. Hence, the Q1 results show a good improvement over Q1 of last year, although sequentially there was de-growth.
- Major vaccination drive was conducted across group companies at multi locations. More than 90% of Suprajit group employees, including casual / contract workers have been vaccinated with at least one dose.
- The supply of Oxygen was resumed by all suppliers for the Halogen plants. In addition to this, Oxygen generators are in advanced stage of installation.
- Despite disruptions, not only in India, but also across the world, both due to Covid and Integrated Chips (IC) shortages, and supply side constraints in many of the raw materials, the overall quarterly performance has been satisfactory.

## BUSINESS & FINANCIAL UPDATE:

### Highlights of the Results :

#### Q1 V/s Q1:

	(Rs. in million)		
<b>Standalone:</b>	<b>Q1 Jun 21-22</b>	<b>Q1 Jun 20-21</b>	<b>Growth</b>
Operating Revenue	2090.8	874.7	139.0%
Operating EBIDTA	319.2	(77.6)	511.4%
Profit Before Tax	315.8	(135.1)	333.7%
<b>Consolidated:</b>			
Operating Revenue	3616.2	1774.7	103.8%
Operating EBIDTA	492.2	(48.3)	1119.1%
Profit Before Tax	367.6	(183.2)	300.6%

- Q1 performance is significantly superior to that of Q1 last year. However, it may be noted that Q1 last year had severe lockdowns.
- In addition, Q1 this year had certain price increase impact relating to previous year.
- Further, Wescon had an additional one-off income of Rs. 158.98 million (USD 2.16 million) related to Paycheck Protection Program (PPP) loan, forgiven by the US Federal Government, in the first quarter.
- Wescon had highest Q1 sales in its history.
- The planned expansion at Narsapura as well as at Phoenix Lamps Division faced certain delays due to various Covid disruptions.
- The overall debt has been reduced from Rs. 3546 million as on 30<sup>th</sup> June 2020 to Rs.3013 million as on 30<sup>th</sup> June 2021.

#### **The Group Companies:**

- Suprajit Automotive (SAL) and Suprajit Europe (SEU) together had good quarterly sales growth with improved margins.
- Wescon and SENA (Suprajit Engineering Non-Automotive division) together had good quarterly sales growth with improved margins.
- Businesses at Trifa and Luxlite continue to be challenging in a difficult European markets due to Covid disruptions and pricing pressures. Management intends to critically review the provisioning related to these two companies at an appropriate time.



#### **COMMENTARY ON THE CURRENT QUARTER:**

- The Management is closely watching the possible outbreak of 3<sup>rd</sup> wave of Covid and preparing to take every measure to curtail any fallout of such an event.
- The current quarter appears to be reasonable so far, in various business segments, including Wescon, SAL and SEU.
- Upcoming festival season is critical for the turnaround of automotive business and the trends are eagerly awaited.
- Selective customer shutdowns due to IC shortages, continue to bog down the automotive world, which has its impact on sales of Suprajit group to the customers.
- Container costs/shortages, shipment delays, port congestions, continued high commodity prices, etc., are the challenges that have been faced on day-to-day basis.
- However, the company is taking every step to minimize these headwinds and working diligently to mitigate the risks.
- Subject to the above and no further major shutdowns, current year performance is expected to be reasonable at this moment.
- The Company continues to assess certain strategic inorganic growth opportunities.

#### **About Suprajit Engineering Limited:**


Suprajit is India's largest automotive cable and halogen bulb maker with an annual global capacity of 300 million cables and 110 million halogen bulbs. Suprajit's customer list includes most Indian automotive majors. It also exports to many marquee global customers.

For further information, please contact:

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**For Suprajit Engineering Limited,**

  
**K. Ajith Kumar Rai,**  
Chairman

